# **Nexus Homebuyers**

"Skip The Stress and Sell With Nexus!"



(865) 999-0025





## **Nexus Homebuyers**

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Dear Homeowner,

Thank you for reaching out to Nexus Homebuyers. As fellow Tennesseans, we understand that selling your house is more than just a transaction – it's a significant decision that deserves trust and careful consideration.

We're Matt and Zach, local investors who founded Nexus Homebuyers in 2017. Since then, we've helped hundreds of families across East and Middle Tennessee, and surrounding communities find honest, straightforward solutions for their property needs. Our approach is simple: we take the time to understand your unique situation, explain our process clearly, and follow through on our commitments.

Whether you're facing a challenging situation or simply looking for a hassle-free sale, we're here to help you explore your options. No pressure, no rush – just open conversation about what works best for you.

We invite you to check our references, read our reviews, and reach out with any questions. We're looking forward to showing you the Nexus difference.

Warmest regards,

Matt & Zach

Founders, Nexus Homebuyers



#### Who We Are

# **OUR CORE VALUES**

### **Our Foundation**

Creating genuine partnerships built on respect and local understanding.

## Our Approach

Simplifying the home selling process through clear communication and honest solutions.

## Our Commitment

Creating straightforward solutions for every Tennessee homeowner's unique situation.

## **Our Legacy**

Growing stronger communities through honest, value-driven real estate investments.

## Our Purpose

Empowering Tennessee families to move forward with confidence and certainty.





# MEET THE TEAM



**Matt**Co-Founder

Matt@NexusHomebuyers.com

Born and raised in the Nashville area, Matt's Tennessee roots run deep. After studying at both Carson Newman and The University Of Tennessee - Knoxville, he jumped into real estate in 2015 with a simple goal – to create a better way for homeowners to sell their houses. That's why he teamed up with Zach to start Nexus Homebuyers in 2017. When he's not helping Tennessee homeowners, you'll probably find him cheering on the Nashville Predators or exploring his hometown's ever-growing food scene.



**Zach** Co-Founder

Zach@NexusHomebuyers.com

For over a decade, Zach has called Tennessee home, and he wouldn't have it any other way. Now settled in Knoxville, he's as passionate about the Vols as he is about helping homeowners find solutions. Before real estate, Zach was the restaurant manager who always found a way to turn problems into solutions – a skill he now uses every day helping Tennessee homeowners. He believes every home has a story, and his favorite part of the job is sitting down with sellers, understanding their needs, and creating a plan that works for them.



Kathy

Transaction Coordinator & Property Manager

Meet Kathy, your behind-the-scenes superhero! She keeps your home sale running smoothly while managing our property portfolio with a smile. From coordinating with title companies to answering your questions, Kathy makes sure nothing falls through the cracks. She's the friendly voice you can count on to guide you through closing and keep everything on schedule. Think of her as your personal closing expert who loves turning paperwork into peace of mind!



# WHAT WE BELIEVE



## Efficiency

"The process was really really quick and simple...They told me it would be less than a week...and it was less than a week."



-**Natashia** Knoxville, TN



#### Excellence

"You all have done everything you could to help me through this process...ya'll took care of everything"



**-Darlene** Knoxville, TN



#### Commitment

"I want to thank Zach and the Nexus Homebuyers team. They fulfilled every promise they made to us. It was stress-free, it was a good way to do business, and I really appreciate their company and their time. They did an excellent job."



-**Ricky** Knoxville, TN



#### Reliability

"You all did a great job...all I did was come down and sign my papers and that was it."



**-Troy** Nashville, TN



## **1** Integrity

"It was smooth, easy...I was very impressed. He's a great guy to work with.""



-**AJ** Maryville, TN



# **NEXUS VS OTHERS**

#### **Real Estate Agent**

- Additional closing costs
- Must prepare home for market
- Lengthy listing process
- Uncertain closing timeline
- Multiple showings required
- Buyer financing may fall through
- Repairs often needed
- after inspection
- Complex paperwork and
- negotiations
- · No quaranteed sale

# N**≡**,**(**US

- ✓ No fees or commissions ever
- ▼ Fair, guaranteed cash offers
- ✓ Close on your timeline (as quick as 7 days)
- ✓ Buy homes in any condition
- ✓ Local team with proven track record
- Flexible move-out options
- ✓ We cover all closing costs
- ✓ No repairs or cleaning needed
- Direct buyers no middleman
- Certainty of closing

## **Other Home Buyers**

- Hidden fees or charges
- Out-of-state decision makers
- High-pressure sales tactics
- May renegotiate price later
- Limited flexibility on closing
- Unclear communication
- No local market
- knowledge
- May assign contract to
- other buyers
- Unreliable follow-through

SCAN BELOW TO SEE HOW NATASHIA BENEFITED FROM WORKING WITH NEXUS HOMEBUYERS!





# Ready To Sell?

# **Our Easy Process**



Tired of complicated home-selling processes? We get it. That's why we've built Nexus Homebuyers on a simple idea: selling your home should be straightforward, fast, and stress-free. As your local Tennessee team, we handle all the hard parts while you focus on what matters most – your next chapter.

# Nexus Homebuyers Closing Process: Four Simple Steps to Success

#### Step 1: Let's Talk

One conversation, one showing, one fair offer, and a closing date that fits your calendar. No pressure, just solutions.

#### **Step 2: Leave the Details to Us**

We handle all the paperwork and work directly with the title company. Your part? Just relax and let us do the heavy lifting.

#### **Step 3: Smooth Closing**

Show up, sign the papers, and get your cash. No hidden fees, no last-minute negotiations.

#### **Step 4: Move on Your Terms**

Whether you need extra time after closing or want to move right away, we work around your schedule, not the other way around.



# Got Questions? We've Got You Covered!

## **The Easiest Way to Sell Your Home**

We keep things simple: We Buy Houses exactly as they are. No cleaning required. No repairs needed. No money out of your pocket.

Whether you're in Knoxville, Nashville, Chattanooga, or anywhere in between, we're ready to make you a fair cash offer.



#### "How fast can you close?"

We can close in as little as 14 days. We are cash buyers, so we just need to wait on our title search, to ensure the property has a clear title without any liens or judgements.

#### "Do I have to pay for you to look at my house?"

Never! Our property visits are always free – it's just a chance for us to meet you, understand your needs, and see how we can help.

#### "How soon can I get my money?"

Quick and simple: close on Thursday, money in your account by Friday. We make sure you get paid within 24 hours of closing.

#### "Who handles all the fix-up work?"

That's all on us! Our dedicated project management team handles everything. We work with the best local contractors across Tennessee to turn houses into homes.

#### "What if my house needs lots of work?"

That's absolutely fine! We buy houses in any condition – and we mean any condition. No need to fix a thing.

# SALES PROGRAMS

KNOW YOUR HOME SELLING OPTIONS	Nexus QuickSale™	Nexus MaxSale™	Nexus FlexMove™	Competitor Cash Offer	Traditional Home Sale
CASH OFFER	<b>✓</b>	<b>✓</b>	×	×	×
GUARANTEED FOLLOW THROUGH	<b>✓</b>	•	<b>~</b>	×	×
NO REPAIRS	<b>~</b>	•	<b>✓</b>	<b>✓</b>	×
NO HASSLE	V	•	V	×	×
FLEXIBLE CLOSING DATE	V	<b>✓</b>	<b>✓</b>	<b>✓</b>	×
NO COMMISSIONS	<b>✓</b>	<b>✓</b>	V	<b>✓</b>	×
MAXIMUM SALE PRICE	×	<b>✓</b>	×	×	<b>~</b>
NO/LOW EQUITY	×	×	<b>✓</b>	×	×
AGENT REPRESENTATION	×	×	×	×	•





## **Customized Home Selling Solutions**

We understand that every homeowner's situation is unique. That's why we've developed three distinct solutions to match your specific needs, timeline, and goals. Choose the path that works best for you:

#### **Nexus QuickSale™**

- · Cash offer
- No repairs, cleaning, or staging
- 7-15 day inspection contingency
- No commissions or fees (8% savings!)
- 1-4 partner visits Minimal visits by Nexus representatives or partners
- Moving assistance up to \$1,000
- 10-30 day close

**Best for**: Quick sale due to financial distress, relocation, or timesensitive situations

#### Nexus MaxSale™

- · Cash/Financed offer
- Must pass 4 point inspection
- We handle necessary repairs
- No commissions or fees (8% savings!)
- 10-20 day contingency
- 1-5 buyer showings Limited showings to potential buyers
- Moving costs covered up to \$1,000
- · Our highest offer
- 60-120 day close

**Best for:** Homeowners who want top dollar without the headaches of traditional home selling

#### **Nexus FlexMove™**

- Nexus takes over your existing mortgage payments.
- Allows you to benefit from current favorable mortgage terms.
- No need for cash outlay at closing.
- Avoid traditional selling costs like commissions and closing fees
- Moving costs covered up to 60 miles and \$1,000.
- 30-90 day close

**Best for:** Limited equity, financial challenges, or seeking an easy, risk-free way to move on

**LEARN ABOUT OUR SUCCESS STORIES!** 





**Selling Your Home Safely** 

When selling in today's market, choose local Tennessee buyers you can trust for safe transactions.





#### **LOOK FOR:**

- Established Local Presence
- Verified Google Reviews
- Better Business Bureau Accreditation
- Professional Website and Documentation
   Unable to provide references
- Clear, Transparent Process
- Willingness to Answer Questions



#### **BE CAUTIOUS OF:**

- Pressure to make quick decisions
- No verifiable business history
- Requests for upfront money
- · No reviews or BBB accreditation
- No professional online presence

## **Nexus Homebuyers**

We're proud to be a verified, local Tennessee company with:

- Years of documented success
- Full business transparency
- Dozens of 5-Star Google Reviews
- No upfront costs or hidden fees
- BBB accredited (A+ rating)
- Clear communication throughout





# **NEXT STEPS...**



#### **Phone**

(865) 999-0025



#### **Email**

info@nexushomebuyers.com



### Website

www.nexushomebuyers.com



#### Location

1400 N 6th Ave, Knoxville, TN 37917





Thank you for considering Nexus Homebuyers for your home-selling journey. We created this guide to show you what's possible when selling your home, but we know every situation is unique. If you're ready to explore your options or just have questions, we're here to help.

Give us a call or visit our website to get a noobligation offer today—let's make selling your home simple and stress-free!

Matt & Zach

Matt and Zach
Co-Founders, Nexus Homebuyers

